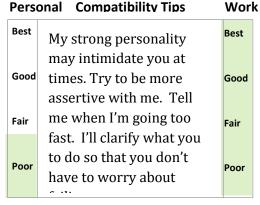
## OUTGOING



Prevailing Question: What?
Participation: Pro-Active
Emotional Motivator: Anger
Greatest Fear:: Taken advantage
Conflict response: Aggressively and



Lions in your Sphere of Influence



Otters in your Sphere of Influence

Perso	nal Compatibility Tips	Work
Best	Listening goes a long way with me. Don't let me	Best
Good	ramble We both like people, but I am more high energy. You are	Good
Fair	sensitive to people so you	Fair
Poor	can lead me by giving me the recognition I enjoy.	Poor

Prevailing Question: Who?
Participation: Pro-Active
Emotional Motivator: Optimism

**Greatest Fear:** Rejection

Conflict response: Actively to negotiate

## Sphere of Influence

Α

S

K

0

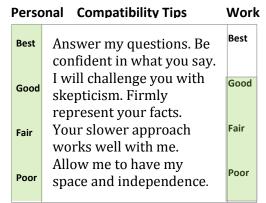
R

E

N

E

D



Prevailing Question: Why?
Participation: Passive
Emotional Motivator: Fear
Greatest Fear: Criticism

Conflict response: Passive withdrawal





Beavers in your Sphere of Influence



Retrievers in your Sphere of Influence

## Golden Retriever

Perso	onal Compatibility Tips	Work
Best	We are great friends. We	Best
	can pat each other's back.	
Good	Be a little more confident	Good
	than usual. We will both	
	have to work harder to	
Fair	bring things to closure.	Fair
	We will have to both be	
Poor	more assertive. Things	Danu
1001	are quite peaceful for us.	Poor

Е

**Prevailing Question:** How? **Participation:** Passive

**Emotional Motivator: Non-Emotional** 

**Greatest Fear:** Loss of Security

**Conflict response:** Passively without emotion

RESERVED

©Sheila West, Real Living Ministries 2007