## **Compatibility Tips** Personal Work Best Best Cut out the party time when things need to be done. Focus on results. Good Don't waste time. I admire your ability to Fair influence people. Watch being impulsive. Pay attention to detail. Don't generalize or ramble. Prevailing Question: What? **Participation:** Pro-Active **Emotional Motivator:** Anger **Greatest Fear:** Taken advantage Conflict response: Aggressively and directly Sphere of Influence

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**OUTGOING** 

Lions in your Sphere of Influence

Otters in your Sphere of Influence Best Best Watch socializing too much. I quickly catch when you are superficial, Good overly optimistic, and inattentive. Listen to me Fair Fair because I like to talk too. Please don't ignore my ideas or accomplishments either.

**Compatibility Tips** 

Work

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**Prevailing Question:** Who? **Participation:** Pro-Active **Emotional Motivator: Optimism** 

**Greatest Fear:** Rejection

Personal

Conflict response: Actively to negotiate

## Otter

Perso	nal Compatibility Tips	Work
Best	Cut the socializing and	Best
Good	stories. Do not waste my time. Give facts. Make sure you know what you	Good
Fair	are talking about. Provide proof. Concentrate. Agree	
Poor	with facts rather than emotions. Please allow me to have my space.	Poor

**Prevailing Question:** Why? **Participation:** Passive Emotional Motivator: Fear **Greatest Fear:** Criticism

Conflict response: Passive withdrawal



Beavers in your Sphere of Influence

Retrievers in your Sphere of Influence

P	erso	nal Compatibility Tips	Work	R
	Best	Don't come on too strong.	Best	I
	Good f	Clarify what you want from me. Give me time to	Good	Е
		adjust to change. Tell me		N
	Fair	how you want things done so I don't worry	Fair	Т
		about failing. Please be		Е
	Poor	patient with me. Give me constructive feedback.	Poor	D

**Prevailing Question:** How? Participation: Passive

**Emotional Motivator: Non-Emotional** 

**Greatest Fear:** Loss of Security

**Conflict response:** Passively without emotion

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